

Message Text

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41

ACTION NEA-10

INFO OCT-01 ISO-00 AID-05 EB-07 /023 W

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R 100855Z JUN 75

FM AMEMBASSY DAMASCUS

TO AMEMBASSY CAIRO

INFO SECSTATE WASHDC 3676

USDOC WASHDC

AMEMBASSY BEIRUT

UNCLAS DAMASCUS 2182

CAIRO FOR MERRICK FROM WRIGHT

USDOC FOR CAGNE

BEIRUT FOR RTDO

E.O. 11652: N/A

TAGS: BEXP, SY

SUBJ: DAMASCUS INTERNATIONAL FAIR

REF: DAMASCUS 1880 AND 1931 (NOTAL CAIRO)

1. APPRECIATE YOUR PASSING FOLLOWING TO JACK BLACKMAN,

TRI-MATIC, INC. (IRRIGATION SPRINKLER SYSTEM), 6 KASR NIL

66, CAIRO.

2. TRI-MATIC V-P GEORGE B. LEMMON INFORMED ECON/OFF WRIGHT

HE HAS ASKED BLACKMAN TO INVESTIGATE SPRINKLER TENDERS IN

SYRIA AND ALSO TRI-MATIC PARTICIPATION IN DAMASCUS INTERNATIONAL

FAIR (JULY 25 - AUGUST 20). IN ADDITION TO 630 HA. PROJECT,

WE HAVE JUST LEARNED OF PLANNING FOR 8,000 HA. IRRIGATION/

SPRINKLER PROJECT NEAR TARTUOUS, AND FUTURE FOLLOW-ON

PROJECT OF ABOUT DOUBLE THIS SIZE. SPRINKLER EQUIPMENT MUCH

IN DEMAND HERE, ALONG WITH FIRMS EXPERIENCED IN SETTING UP

SUCH IRRIGATION PROJECTS, SIMILAR TO TURNKEY CONTRACTS.

GOOD PRIVATE SYRIAN CONTACTS ARE DR. AHMED F. EL-ADLY,

ENG. FARUK SHATTI, ENG. A. KARIM SHAMI AND MR. SAMI S.

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NADDAF, WITH WHOM WE RECOMMEND YOU MEET SHOULD YOU COME TO

DAMASCUS SOON, IN ADDITION TO GOVERNMENT OFFICIALS. WOULD APPRECIATE ADVANCE NOTICE YOUR TRAVEL, ATTN. ECON/CML OFFICERS WRIGHT OR DAVIS.

3. SPRINKLER IRRIGATION EQUIPMENT IS HIGH ON LIST OF AMERICAN EQUIPMENT THAT SYRIAN GOVERNMENT WISHES TO SEE EXHIBITED IN U.S. PAVILION AT FAIR. STRONGLY RECOMMEND YOU CONSIDER PARTICIPATING AS THIS EXCELLENT VEHICLE TO INTRODUCE YOUR PRODUCTS TO SYRIAN MARKET AND OTHER COUNTRIES IN AREA GIVEN LARGE NUMBER OF FAIR VISITORS FROM OTHER ARAB COUNTRIES. LOOK FORWARD TO HEARING FROM YOU.

PELLETREAU

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NNN

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